



THE AUSTIN COMPANY

Press Release

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THE AUSTIN COMPANY OPENS OFFICE IN MICHIGAN

Major construction and maintenance contract with Pfizer Fuels Expansion

(Cleveland, OH) — The Austin Company, an international firm offering a comprehensive portfolio of in-house architectural, engineering, design-build and construction management services, is pleased to announce that it will open an office in Portage, Michigan, (near Kalamazoo) in November 2008 to provide construction and facility maintenance services to three of Pfizer's nearby locations.

The company formerly responsible for this work, AECOM, recently revised their strategic direction as a result of the acquisition of another large firm and no longer wanted to maintain the operation in Portage. "The Austin Company was contacted by AECOM executives to determine our interest in assuming the organization," said Flanagan. "From the initial discussion, the intent of AECOM, Pfizer and The Austin Company was to do what is best for the employees and for the relationship with Pfizer which has been mutually beneficial for almost sixty years."

"We know how important Pfizer is to the city of Portage and its surrounding communities and we are glad to be a part of this long-term relationship," said Patrick Flanagan, President of The Austin Company. "With nearly 3 million SF of manufacturing and research space, and over 3000 employees locally, the demand for continuous work to implement construction and maintenance services should remain strong well into the future."

"The goal shared by us all is a seamless transition. We are very confident that we will be able to achieve this goal. The relationships and the team have changed little since they were acquired by AECOM. Austin is very comfortable with the type of work they do and how they manage that work. We believe it will be a win-win-win transaction" said Flanagan.

The Austin Company will hire the management team currently on site and as many as 100 trade professionals performing the construction and facility maintenance work performed at three separate Pfizer operations: a research and development function in downtown Kalamazoo, a Global manufacturing center in Portage, and a veterinary medicine center, also in Portage.

The Austin Company had an established base there since the late 1940s to serve The Upjohn Company, now owned by Pfizer. Those operations were part of Austin's Chicago offices which were acquired by AECOM in late 2004. "We look forward to welcoming this team back into the

Austin Family and the added dimension of what they offer us in terms of construction skills as well as experience in pharmaceutical manufacturing and laboratory facilities,” said Michael Pierce, Senior Vice President, Sales and Marketing.

About The Austin Company:

The Austin Company is an international firm offering a comprehensive portfolio of in-house architectural, engineering, design-build, construction management and consulting services. In addition to services for the built environment, Austin offers value-added strategic planning services including site location, transportation/distribution consulting, facility/process audits and more. The Austin Company is headquartered in Cleveland, Ohio, with offices in Cleveland, Atlanta and Irvine, CA and is a wholly owned subsidiary of Kajima USA and a proud member of the Kajima family of companies. Kajima Corporation is one of the leading engineering and construction contractors in the world with nearly \$18.9 billion in total revenues for 2008.